



# **Request For Proposal (RFP) for Selection of Service Provider for Security Provision**

## **Addendum 1 and Response to Pre-bid Queries**

**Date: 04 August 2017**

*This is an addendum 1 and Response to be Pre-bid Queries received from the prospective bidders to the Request For Proposal (RFP) for Selection of Service Provider for Security Provision issued on 20/07/2017. This document includes all changes/modifications/additions issued by the Authority with regard to the RFP conditions. Other terms and conditions of the RFP shall remain unchanged unless and otherwise provided in this document. This Addendum 1 and Response to pre-bid queries shall constitute part of the RFP document.*

**Issuing Authority: Commissioner Geology and Mining, Gandhinagar**

The Addendum 1 and Response to Pre-bid queries are segregated into two parts:

- 1) Response to Pre-bid Queries
- 2) Amendments/ General Clarifications

### 1) Response to pre-bid Queries

S. No.	RFP Reference	Queries/Suggestions provided by the Bidders	Response/Corrigendum if any
1.	<b>Point No 9 of the RFP Summary.</b>	Work experience should be single work of 40% of the total man power required or estimated annual cost of the work. Satisfactory certificate in 3A format from the head of the department should be demanded.	<ul style="list-style-type: none"> <li>• Pre- Qualification Experience criteria is as per CVC based on One project of 80% of estimated annual work value OR Two projects of 50% Work Value OR Three projects of 40% Work Value.</li> <li>• Turnover Criteria is as per CVC/ CPWD Works Manual 2015 and are consistent with other standard criteria.</li> <li>• RFP condition shall remain unchanged.</li> </ul>
2.	<b>Point No 10 of the RFP Summary: Technical Score</b>	Percentages showcased in the pre-qualification criteria (page 12-14) are against CVC guidelines. Hence experience to be considered as per above mentioned (224 guards) and annual cost of employment.	See Point 1 (part II) above. RFP condition shall remain unchanged.
3.	<b>Point No 9 and 10 of the RFP Summary.</b>	Bidders should be required to submit Certificate for Work Completed or Work in Process from agencies where they have provided security services and agency committee has to investigate the performance at such places.	Evidences are already required to be submitted. A more detailed requirement of documentation to help the bidders is included as part of the revised Technical Score table.
4.	<b>Point 11(c) of the RFP summary and</b>	In a Price Part there is mentioned that we have to quote	GST shall be paid separately as applicable at the

S. No.	RFP Reference	Queries/Suggestions provided by the Bidders	Response/Corrigendum if any
	<b>Annexure 8 Format of price proposal</b>	price including GST, but if there will some variation in GST Rate during the Contract period that what will be the reflection of that variation ?	<p>time of invoicing over and above the base rate/Service Charges payable.</p> <p>The Bidder shall have quote Monthly Service Charges/base rate exclusive of Goods and Service Tax (GST) but inclusive of all other applicable taxes/statutory levies and compliance as PF, EFP , Gratuity, Bonus, allowances, Reliever Charges, Service Charges etc.</p> <p>Kindly refer to amendment/clarification no 5 and 14 provided in the part 2 of this document. Revised format for Price Bid is specified in Appendix-2.</p>
5.	Point 11(c) of the RFP summary and Annexure 8 Format of price proposal	GST should be payable over and above the payment of service charge	Please refer response above.
6.	<p><b>Point No 14 (a) of the Bid Summary read with clause 6 of Part II of the RFP</b></p> <p>A Bidder shall be required to furnish along with its Bid a Bid security for an amount equivalent to Rs. 5,00,000/- in form of demand or Bank Guarantee issued by any scheduled bank in favor of “Commissioner Geology and Mining” payable at Gandhinagar.</p>	For EMD of Rs. 5,00,000/-. We requesting you to take as FDR (Per Month Basis) instead of Bank Guarantee or Demand .	<p>The EMD can be accepted in FDR also. However lien should be marked on the FDR in favour of CGM.</p> <p>Kindly Refer to amendment/clarification no 6 &amp; 11 provided in the part 2 of this document for details.</p>
7.	<b>Point No 14 (a) of the Bid Summary read with clause 6 of Part II of the RFP</b>	EMD can be accepted in form of FDR also.	Please see response above.
8.	<b>Point No 15 of the Bid Summary read</b>	Fee which mentioned “RFP Fee” 20,000/- rs ( Twenty	The RFP Fee is revised from Rs 20,000/- to Rs

S. No.	RFP Reference	Queries/Suggestions provided by the Bidders	Response/Corrigendum if any
	<p><b>with clause 1.5 of Part II of the RFP. :</b> A Bidder shall in lieu of issue of RFP document submit with its Bid a RFP Fees in the form of demand equivalent to Rs. 20,000/- (Rupees Twenty Thousand Only) from any Scheduled bank in favor of "Commissioner Geology and Mining," payable at Gandhinagar..</p>	<p>Thousand Rupees Only ) we requesting you to reduce the same as 5,000/- rs ( Five Thousand Rupees only).</p>	<p>10,000/- .  Kindly Refer to amendment/clarification no 7 provided in the part 2 of this document for further clarifications.</p>
9.	<p><b>Point No 15 of the Bid Summary read with clause 1.5 of Part II of the RFP.</b></p>	<p>RFP fee to be reduced from Rs 20,000/- to Rs, 6,000/-</p>	<p>Please see response above.</p>
10	<p><b>Point No 19 of RFP Summary. :</b> Applicable Laws</p>	<p>It is mentioned in Part I , Sub Point No. 19 on page number 17 of 72 that Minimum Wages Act 1948 shall be applicable we request you to kindly clarify whether</p> <p><i>(i) Gujarat State Minimum Wages shall be applicable or Central Minimum Wages shall be put to use.</i></p> <p><i>(ii) Also for providing Ex-Servicemen will the rates put across by the Ex-Servicemen board (Govt. of India) be taken into consideration.</i></p> <p><i>(iii) What category of workmen will the Security Guards be considered as , since as per the Gazette notification of Govt. of India , security guards have been specified as skilled workers.</i></p>	<p>i. Minimum Wages stipulated by Govt of Gujarat shall apply. ii. RFP is open and is not restricted to only those registered with Ex Service Board / DG of Resettlement. Hence rates may be quoted as per regulations applicable to bidding agencies. iii. As per applicable laws</p>
11	<p>General</p>	<p>The only query we have is whether escalation in Minimum Wages will be considered or we incorporate the same in our pricing of rates for two years? Generally</p>	<p>The Service charge payable to the Service Provider shall be indexed with the proportionate change in the Minimum wages that will be</p>

S. No.	RFP Reference	Queries/Suggestions provided by the Bidders	Response/Corrigendum if any
		escalation in Minimum wages are paid by the principal employer as and when it happens, as the same cannot be determined for a period of two years.	<p>stipulated by Government of Gujarat for applicable category on time to time basis. A new clause as specified in amendment/clarification no 13 &amp; 15 provided in the part 2 of this document stands added to the RFP to enable escalation of the service charges.</p> <p>Kindly Refer to amendment/clarification no 13 &amp; 15 provided in the part 2 of this document for details and further clarifications.</p>
12	General	As this contract is for 2 years (after that 1 year can be extend based on performance) and we have to quote for the same period. With considering the same and as per the government of Gujarat minimum wage rules the wages will revised twice in a year by State Govt. so how to calculate or consider the same rate for 2 years as there will be 4 time revisal by State Govt. in minimum wages.	Kindly refer response no. 11 above.
13	<b>General</b>	State/Central government revises minimum wages and dearness allowance in every six months hence rates cannot be fixed and subject to change.	Please refer response no,11 above.
14	General	As per State Govt. minimum wage is divided in two zone. As mentioned area of work will conflict the same as some of the areas will be zone 1 and some of will be in Zone-2, So which zone minimum wage we have to consider & Quote ?	Almost all security points deployments are within areas of Municipal Corporations, Municipalities and UDAs and fall under Zone 1. Thus rates should be quoted considering all deployment in Zone 1 area defined as per Minimum Wages Act.
15	General	Need your suggestion on considering the Minimum wage as is central Govt. Minimum wage we have to consider or state Got. Minimum wage ?	Minimum Wages published by Govt of Gujarat for Private Security Guards shall be considered.

S. No.	RFP Reference	Queries/Suggestions provided by the Bidders	Response/Corrigendum if any
16	General	The proportion of ex- servicemen be stipulated as per PSARA, eligibility of guard clause.	Requirement of Ex- Servicemen is reduced to 50% from the existing requirement of 60% as provided in the RFP.  Kindly Refer to amendment/clarification no 1 provided in the part 2 of this document for further clarifications.
17	Point no 10 of bid summary	The supporting document to be submitted against each evaluation parameter of the Technical score be clearly defined and mentioned, for ease in applying. All such documents should be verified by the statutory auditor of the bidder.	The supporting documents required to obtain technical score are provided in the Appendix 1.
18	General	Since operations are spread out across Gujarat, preference should be given to bidders with offices across Gujarat.	The requirement of offices in Gujarat is incorporated as part of Technical score. Kindly refer Appendix 1.
19	General	The government enacted the PSARA act to facilitate the evolution of the security sector from traditional unorganised to organised sector. Laying down the standards to be maintained in various functions like recruitment, training, compliances. Larger organisations have the resources and infrastructure to provide proper training and for constantly monitoring and controlling it's employees. Consistence in communication with guards, timely and fair wage pay-out results in greater retention of guards and also high satisfaction level and loyalty towards employer .	RFP conditions shall remain unchanged.
20	Point no 10 (5) of bid summary: Experience in Public sector	In point 5 the number of guards should be reduced and should be under one single contract.	RFP conditions shall remain unchanged.
21	Point no 10 (5) of bid summary:	The current contract is for the sensitivity mining sector.	Agreed. The technical score has been modified

S. No.	RFP Reference	Queries/Suggestions provided by the Bidders	Response/Corrigendum if any
	Experience in Public sector	Bidders experience of having handled challenges of mining industry should be given preference and due weightage while evaluation.	accordingly kindly refer Appendix 1 to this document.
22	Point no 10 (5) of bid summary: Experience in Public sector	Training is a critical part of the security industry, PSARA also emphasis on the standards to be maintained while imparting training. Additional weightage should be given to bidders who run their own training facility within Gujarat against those who have a tie up with other organisations for training their manpower & against those who do not have a training facility within Gujarat.	Agreed. The technical score has been modified accordingly kindly refer Appendix 1 to this document.
23	General	All heads to be paid out to guard in terms of minimum wage, fair wage, compliances, allowances should be fixed. The bidder should quote only his service charge in percentage.	The RFP conditions shall remain unchanged.

## 2) Amendments/ General Clarifications

### A. Following clauses shall stand amended as follows;

Amendment/ Clarification No.	Clause reference	Particular	Provision in the RFP	To be read as
1.	Point no 5 of Bid Summary	<b>Percentage of Ex-Servicemen provided in the Minimum Standard and Qualification of Security Personnel</b>	<b>Percentage of Ex-Servicemen:</b> Of the total force deployed by the Security Agency at any given point of time, not less than 60% shall be Ex. Serviceman Security Guard with experience from the Army, (preferably Infantry / Armored / Artillery /Engineers / Signals), Air Force, Navy, other central forces only such as CISF, BSF, CRPF, ITBP, NSG, SPG, Rashtriya Rifles, Defense Security Corps, and Coast Guard with minimum five years service. The maximum age of such Ex, Serviceman should be 60 years at the time of deployment and in case of armed Ex. Serviceman Security Guard he should possess a valid Arms License.	<b>Percentage of Ex-Servicemen:</b> Of the total force deployed by the Security Agency at any given point of time, not less than <b>50%</b> shall be Ex. Serviceman Security Guard with experience from the Army, (preferably Infantry / Armored / Artillery /Engineers / Signals), Air Force, Navy, other central forces only such as CISF, BSF, CRPF, ITBP, NSG, SPG, Rashtriya Rifles, Defense Security Corps, and Coast Guard with minimum five years service. The maximum age of such Ex, Serviceman should be 60 years at the time of deployment and in case of armed Ex. Serviceman Security Guard he should possess a valid Arms License.
2.	Bid Summary Point no 8(f)	Eligibility Criteria	The bidder shall have registration under the Gujarat Private Security Agencies Rules-2007 or Equivalent in any other state. (Evidence of registration and copy of equivalent act will have to be provided)	<b>Stands revised as:</b> “The bidder must have registration under the Gujarat Private Security Agencies Rules-2007 only. (Evidence of registration and copy of equivalent act will have to be provided)”



3.	Bid Summary Point no 8(n)	Eligibility Criteria	-	<b>Following provision stands Inserted as Bid Summary Point no 8(n):</b> “The bidder shall have filed Service tax, EPF and ESCI returns regularly in last 3 financial years. (Copies of returns/ challans to be submitted as part of technical bids”
4.	Bid Summary Point no 10	Technical Score	Table providing technical score from page no 12 to 14 of the RFP.	The Table providing Technical Score shall stand revised as placed in the Appendix 1.
5.	<b>Bid summary 11(c)</b>	Submission of Technical and Price Proposal	Bidders are required to quote the Aggregate Annual Security Service Charges for the first year of Operation for all Locations. Such charges shall be exclusive of GST but inclusive of all other applicable taxes, as payable to the Security Service Provider/Service Provider by the Authority in terms hereof, as per the indicative format provided in Annexure-8 (“ <b>Price Quote</b> ”).	<b>The point 11(c) of the bid summary stands revised as follows:</b> “Bidders are required to quote the Base Monthly Rate for Security Provision. Such Rate shall be exclusive of GST but inclusive of all other applicable taxes /statutory levies and compliance as PF, EFP , Gratuity, Bonus, allowances, Reliever Charges, Service Charges etc. as per format provided in Annexure-8 (“Price Quote”). The GST shall be payable over the base monthly rate quote separately at the rate prevailing at the time of invoicing.”
6.	<b>Bid Summary Point No 14 (a)</b>	EMD/Earnest Money Deposit	A Bidder shall be required to furnish along with its Bid a Bid security for an amount equivalent to <b>Rs. 5,00,000/-</b> in form of demand draft or Bank Guarantee issued by any scheduled bank in favor of “ <b>Commissioner Geology and Mining</b> ” payable at Gandhinagar.	<b>Point No 14 (a) of the Bid Summary shall stand revised as follows;</b> A Bidder shall be required to furnish along with its Bid a Bid security for an amount equivalent to Rs. 5,00,000/- in form of demand or Bank Guarantee or a Fixed Deposit Receipt issued by any

				<p>scheduled bank in India in favor of “Commissioner Geology and Mining” payable at Gandhinagar.</p> <p><b>Following shall be added as Clause 6(a)(iii) in Part II of the RFP:</b></p> <p>(iii) Fixed Deposit Receipt with maturity date of <b>at least</b> 210 days from the bid due date, transferable and encashable at Gandhinagar with Lien Marked in favour of “Commissioner Geology and Mining” payable at, Gandhinagar The lien on such FDR should make it clearly encashable by the Authority without requiring any authorization, sign off or intimation from / to the Bidder and the full value of the FDR shall be immediately payable on demand by the Authority at the Bank’s branch in Gandhinagar. In case of non-satisfaction of the Authority as to the immediate and irrevocable encashability of the FDR, the Authority retains full right, at its own discretion, to consider the bid non-responsive or demand the replacement of the FDR with a Demand Draft or Bank Guarantee of required value and as per format specified in this regard.</p>
7.	<b>Bid Summary Point No 15</b>	RFP Fee	A Bidder shall in lieu of issue of RFP document submit with its Bid a RFP Fees in the form of demand draft equivalent to Rs. 20,000/- (Rupees Twenty Thousand Only) from any Scheduled bank	<p><b>Point No 15 of the Bid Summary shall stand revised as follows;</b></p> <p>“A Bidder shall in lieu of issue of RFP document submit with its Bid a RFP Fees in the form of</p>

			in favor of "Commissioner Geology and Mining," payable at Gandhinagar.	demand draft equivalent to Rs. 10,000/- (Rupees Ten Thousand Only) from any Scheduled bank in favor of "Commissioner Geology and Mining," payable at Gandhinagar.
8.	Bid Summary Point no 22	Online Submission of Technical and Price Bid	Technical and Price Bids to be submitted online through <a href="https://cgmgujarat.nprocure.com">https:// cgmgujarat.nprocure.com</a> by <b>10/08/2017 up-to 17:00 hrs.</b> Physical submission of technical and/or price bid is not permitted.	Technical and Price Bids to be submitted online through <a href="https://cgmgujarat.nprocure.com">https:// cgmgujarat.nprocure.com</a> by <b>18/8/2017 up-to 17:00 hrs.</b> Physical submission of technical and/or price bid is not permitted.
9.	Bid Summary Point no 23	Last Date and Time of Submission of RFP fee and EMD	Only after submission of online technical and price bid but on or before 14/8/2017 up to 15:00 Hrs. at the office of "Commissioner Geology and Mining, , 7 <sup>th</sup> Floor, Block 1, Udyog Bhavan, Gandhinagar, Gujarat, by Speed Post/RPAD/Hand delivery/Courier only." In sealed cover duly super scribed as mentioned in the RFP.	Only after submission of online technical and price bid but on or before <b>21/8/2017 up to 16:00 Hrs.</b> at the office of "Commissioner Geology and Mining, , 7 <sup>th</sup> Floor, Block 1, Udyog Bhavan, Gandhinagar, Gujarat, by Speed Post/RPAD/Hand delivery/Courier ." In sealed cover duly super scribed as mentioned in the RFP.
10.	Bid Summary Point no 24	Date and Time of Opening of Technical (Qualification) Proposal	On 15/08/2017 at 17:30 hrs in the office of Commissioner Geology and Mining, Gandhinagar.	On <b>21/8/2017</b> at 16:30 hrs in the office of Commissioner Geology and Mining, Gandhinagar.
11.	<b>Clause 6(a)(iii) part II of the RFP</b>	Earnest Money Deposit/ Bid Security	-	<b>Following shall be added as per Clause 6(a)(iii) in Part II of the RFP:</b>  (iii) Fixed Deposit Receipt with maturity date of <b>at least</b> 210 days from the bid due date, transferable and encashable at Gandhinagar with Lien Marked in favour of "Commissioner Geology and Mining" payable at, Gandhinagar The lien on such FDR should make it clearly encashable by the Authority without requiring any authorization, sign

				off or intimation from / to the Bidder and the full value of the FDR shall be immediately payable on demand by the Authority at the Bank's branch in Gandhinagar. In case of non-satisfaction of the Authority as to the immediate and irrevocable encashability of the FDR, the Authority retains full right, at its own discretion, to consider the bid non-responsive or demand the replacement of the FDR with a Demand Draft or Bank Guarantee of required value and as per format specified in this regard.
12.	Clause 9.2 of the Part II of the RFP	Technical Score	The Bids of the Bidder meeting Eligibility Criteria shall be consider for assessment and assigning of Technical Score. The Technical Score is provided in the RFP Bid Summary. The bids of bidders not obtaining minimum 70 marks will be declared disqualified and not be processed further.	<p><b>The clause shall stand revised as follows;</b></p> <p>The Bids of the Bidder meeting Eligibility Criteria shall be consider for assessment and assigning of Technical Score. The Technical Score is provided in the RFP Bid Summary.</p> <p>The Authority before assigning final Technical Score shall call only those bidders who are obtaining at least 54 marks in technical score (on Point no 1 to 8 in technical score specified in Appendix-1) , to make presentation to the Committee formed by the Authority.</p> <p>The bids of bidders not obtaining minimum 70 marks ((on Point no 1 to 9 in technical score specified in Appendix-1) will be declared</p>

				disqualified and not be processed further. Please refer Appendix-1 for details.
13.	<b>clause 11.1(iii) Part II of the RFP</b>	Notification of Award	-	<p><b>Following sub clause 11.1(iii) shall be added to Clause 11: Notification of Award, Part II of the RFP:</b></p> <p>“Bidders would be required to present break-up of the quoted Price Bid on demand, segregating the same into the following 1) Base minimum wages payable to each category of security personnel based on applicable laws and regulations in this regard 2) Any additional fair wages 3) Compliances such as PF, EPF etc. (4) Any Bonus, gratuity etc. 5) Any allowances 6) relive charges 7) Agency Service Charges etc .</p> <p>Any escalation that may be provided shall be on minimum wages and compliances thereof only as per applicable rules and regulations.</p> <p><b>Please also refer point no 15 of part-2 .</b></p>
14.	<b>Clause no. 11.5(i) of Part II of the RFP</b>	Tax Liability	The rates quoted in Price Bid Annexure-8 shall be inclusive of all taxes, duties, surcharge. Levies etc. <b>including Goods and Services Tax</b> as applicable (“Price Quote”). The risk of applicability of any taxes, duties and levies, including legal and labour related liabilities, shall rest with the Service Provider including any risk of interpretation, retrospective application.	<p><b>The point 11.5(i) of part stands revised as follows;</b></p> <p>“The rates quoted in Price Bid Annexure-8 shall be inclusive of all taxes, duties, surcharge, Levies etc <b>except the Goods and Services Tax</b> as applicable (“Price Quote”). The GST shall be payable over and above the Security Provision Rate by the</p>

				Authority” Revised format of the price proposal as per Annexure 8 is placed as appendix 2 to this document.
15.	Clause 10.2(f) in part III : Service Provider’s agreement of the RFP:	Payment Procedure	-	<b>Following sub-clause shall be added as Clause 10.2(f) in part III : Service Provider’s agreement of the RFP:</b>  “The Monthly Rate, <i>excluding Agency Cost/Agency Service Charge</i> , quoted by the Successful bidder shall be considered as Base Charge without Agency Charges (“Base Charge without Agency Charges”). The Base Charges without Agency Charges shall be increased or decreased corresponding to proportionate change in the Minimum Wages published by Labour and Employment Department, Govt of Gujarat on time to time basis i.e Percentage increase or decrease from the previously published Minimum Wages.
16.	Annexure 8	Price Bid Format	As provided on Page no. 63 and 64	The Price Bid Format shall stand revised as placed in the Appendix 2.

## Appendix 1: Revised Technical Score as per point no 10 of bid Summary.

Sr No	Components	Section marks	Section sub marks	Formats and Supporting Evidences to be submitted
<b>1</b>	<b>Structure of Firm</b>	9		Annexure 1 and Annexure 2 Constitution and registration documents such as MOA, AOA, Certificate of Incorporation, Partnership Deed, Service Tax Registration etc.
i	Company/ Co-operative		9	
ii	Registered Partnership /LLP		6	
iii	Proprietorship	3		
<b>2</b>	<b>Age of Establishment</b>	9		
i	Older than 10 years		9	
ii	5 to 10 years		6	
iii	less than 5 years	3		
<b>3</b>	<b>No of Branch Offices in Gujarat</b>	6		Documentary evidences showcasing office establishment in Gujarat, Shop and Establishment Act Certificate, Rental / Ownership proof etc.
i	More than 4 offices in Gujarat		6	
ii	More than 2 but less than 4 offices in Gujarat		4	
iii	At least 1 office in Gujarat		2	
	No offices in Gujarat	0		
<b>4</b>	<b>Financial Capability</b>	20		<ul style="list-style-type: none"> <li>Certificate from Chartered Accountant as per format provided in the Annexure 3</li> <li>Audited Annual Financial Statements for Last three financial Years</li> </ul>
	<b>Average annual Turnover from similar activities in last three Financial Years immediately preceding the Bid Due Date</b>			
	More than Rs. 20 crore		20	
	More than Rs. 15 crore and Less than Rs. 20 Crore		15	
	More than Rs. 10 crore and Less than Rs. 15 Crore		10	
	More than Rs. 5 crore and less than Rs. 10 Crore		5	
	Less than Rs. 5 crore	0		
<b>5</b>	<b>Experience - Public Sector</b>	20		<ul style="list-style-type: none"> <li>Detailed information as per format provided</li> </ul>
	Total Number of Security personnel deployed in contracts on an average in each of the <b>last 3 financial years</b> preceding the bid due			

Sr No	Components	Section marks	Section sub marks	Formats and Supporting Evidences to be submitted
	date from deployment in Public Sector:			in Annexure 4 : Performance Statement
	Public Sector shall mean provision of security and allied services to any Central/ State Government Department/ Public Sector Undertaking / Public Agency/ Bank and Local or Para Statal agencies for at least one (1) year			<ul style="list-style-type: none"> <li>Supporting evidences in the form of performance certificate/ Project Completion Certificate from clients.</li> </ul>
	Higher than 2000		20	
	1000-2000		15	
	250-1000		7	
	Less than 250		0	
<b>6</b>	<b>Experience – Deployment in Corporate Sector</b>			
	Total Number of Security personnel deployed in contracts on an average in each of the last 3 financial years preceding the bid due date from deployment in large corporate			<ul style="list-style-type: none"> <li>Detailed information as per format provided in Annexure 4 : Performance Statement</li> </ul>
	Large corporate shall mean any listed private sector company OR listed or unlisted private company whose turnover exceeds Rs. 100 crore pa as per last audited financial statement of this company.	10		<ul style="list-style-type: none"> <li>Supporting evidences in the form of performance certificate/Project Completion Certificate from clients.</li> </ul>
	Higher than 2000		10	
	1000-2000		7	
	250-1000		4	
	Less than 250		0	
<b>7</b>	<b>Experience – Deployment in Mining Sector</b>			
	Total Number of Security personnel deployed in contracts on an average in each of the <b>last 3 financial years</b> preceding the bid due date from deployment in large mining projects.	<b>5</b>		<ul style="list-style-type: none"> <li>Detailed information as per format provided in Annexure 4 : Performance Statement</li> <li>Supporting evidences in the form of</li> </ul>



Sr No	Components	Section marks	Section sub marks	Formats and Supporting Evidences to be submitted
	The Security Personnel must be deployed through contract with any Central/ State Government Public Sector Undertaking/Government undertaking /Semi Government undertaking/ any Listed private sector companies whose turnover exceeds Rs. 100 crore pa as per last audited financial statement of this company which are in the business of mining.			performance certificate/Project Completion Certificate from clients.
	Higher than 2000		5	
	1000-2000		3	
	250-1000		1	
	Less than 250		0	
<b>8</b>	<b>Training</b>			
	Training as per Gujarat Private Securities (Regulation) Act and Rules at Bidder's owned training center which is also designated training center as per Gujarat Private Securities (Regulation) Act and Rules.	<b>5</b>	5	<ul style="list-style-type: none"> <li>Documentary evidences showcasing training infrastructure/center owned by the Bidder and evidence showcasing it is also designated training center as per Gujarat Private Securities (Regulation) Act and Rules.</li> <li>Documentary evidences to showcase provision of training as per Gujarat Private Security Act and Rules for provision of training.</li> </ul>
	Training as per Gujarat Private Securities Act and Rules at designated training centre which is not owned by Bidder		3	
	No Training		0	
<b>9</b>	<b>Deployment Plan and Planning Capability</b>			
	Presentation showcasing the following :	<b>16</b>		Presentation (Agencies scoring at least 70-16= 54 marks shall be called for presentation. Agencies / bidders not scoring 54 marks before the presentation on points 1 to 8 in the technical score shall not be considered qualified)
	<i>Time bound capacity to mobilise force across Gujarat</i>		6	
	<i>Deployment Plan</i>		5	
	<i>Sound HRM and training practices</i>		5	
	<b>Total</b>	<b>100</b>		

## Appendix 2: Revised indicative format of Price Proposal

(This is indicative format for Bidder's reference only. The PRICE PROPOSAL SHOULD BE SUBMITTED ONLINE ONLY through <http://cgmgujarat.nprocure.com> . Price Bid should not be submitted in hard copy. Prices submitted in hard copy shall result in outright rejection of bid)

S No	Item	Base Monthly Rate /Service Charges per month per one security Point (Inclusive of all taxes and statutory levies/compliances other than GST) (Rs.)	Tentative Total Deployment/Security Points (No.)	Total Cost payable by Authority (Rs. Per Month)
	A	B	C	D=(BXC)
1	ARMED Security Points		73	
2	UNARMED Security Points		151	
	<b>Total of above (1+2)</b>		<b>224</b>	

### Note:

- Above deployment is based on Zone I deployment since the minimum wages are different for both the Zones. (Zone I is normally areas within limits of Municipal Corporations in Gujarat as constituted under the Gujarat Provincial Municipal Corporation Act, 1949 and areas under limits of Municipalities and UDAs. Almost all CGM deployments are headquartered in such areas).
- Aggregate quoted in Total of above Cell "D53" (Base Rate) in the above table shall only be considered for evaluation purpose. GST should not be included in this above Base Rate.
- Bidder shall be required to quote for locations/offices based on the tentative deployment plan provided in the Annexure 12 of the RFP. The rates are generally for one shift, but looking to the nature of the regulatory work conducted by CGM, it is possible that duty hours may sometimes exceed normal working hours. However it is to be understood that no overtime will be paid. Conveyance expenses shall be borne by Authority for any travel. No other additional expenses or allowances will be paid. The above quoted rates represent the net amounts payable exclusive of Goods and Service Tax, but inclusive all other applicable taxes/statutory levies applicable taxes/statutory levies and compliance as PF, EFP , Gratuity, Bonus, allowances, Reliever Charges, Service Charges etc. and no other amounts, save and

except as above shall be payable by Authority. GST shall be payable over and above the quoted rates at the rate applicable at the time of invoicing.

- The actual Monthly Payment shall be made by the Authority as per payment terms set forth in the RFP.
- Break up of Rates/Service Charges specified in table above shall be provided on Authority demand for ascertaining the remuneration being paid to Personnel. Such remuneration should form major proportion of the total rate quoted and the agency charges towards profit, overheads, taxes, insurance and other compliances should be a reasonable proportion. The authority retains the right to have the same reworked if it is found that the personnels' remuneration is not forming reasonable proportion.
- Each Bidder must quote his rates after through reading of this RFP document and Estimates of his cost thorough detailed due diligence of the site, statutory laws/regulations including labor laws. ***Bids with Rate not complying with statutory requirements of minimum wages, compliances etc shall not be termed non responsive and rejected. Authority reserves right to seek any clarifications regarding price quoted from bidders before any decisions.***